

Yield Farming Survey

25th August 2020 - 4th September 2020



Background and Methodology to Yield Farming Survey 2020





Yield Farming Survey Background

Kick-started by Compound, the yield farming frenzy has taken over the cryptosphere the past three months. It does not seem like it will subside anytime soon with new breed of protocols being launched alongside their yield farming tokens such as Yearn. Finance (YFI), Uniswap (UNI) and Pickle (PICKLE)

Nonetheless, yield farming isn't as easy as it seems. Only the more sophisticated DeFi natives would know how to do it profitably. Hence, we at CoinGecko want to gain insights on three things:

- Is the yield farming rage **sustainable** and here to stay?
- Do yield farmers actually understand the associated risks and rewards when farming?
- What are the **biggest pain points for retail users** to be a farmer?

Methodology

Campaign: 25 Aug - 4 Sep 2020

Participants: 1,347

Data Collection: Computer-Assisted Self Interviewing (CASI)

Survey Distribution: CoinGecko's Newsletter, Twitter, Telegram, Instagram, Facebook, LinkedIn.









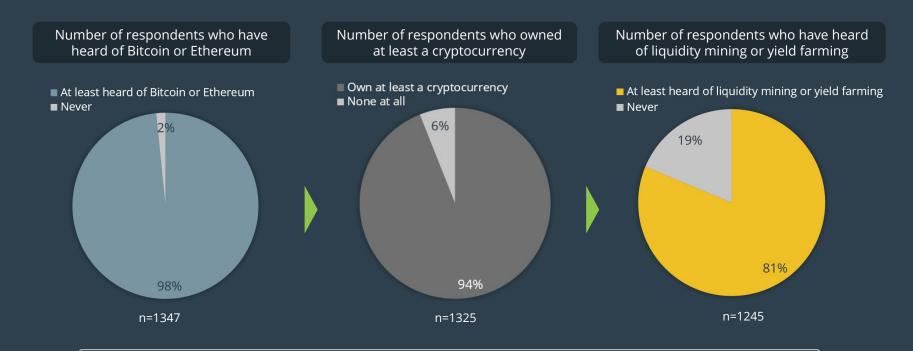








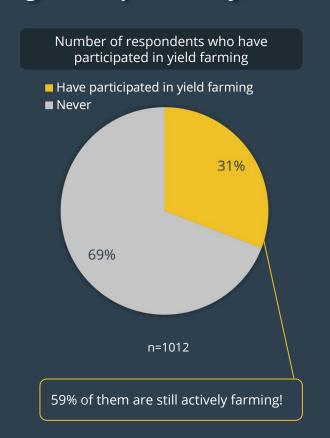
Majority of the respondents have at least heard of liquidity mining or yield farming

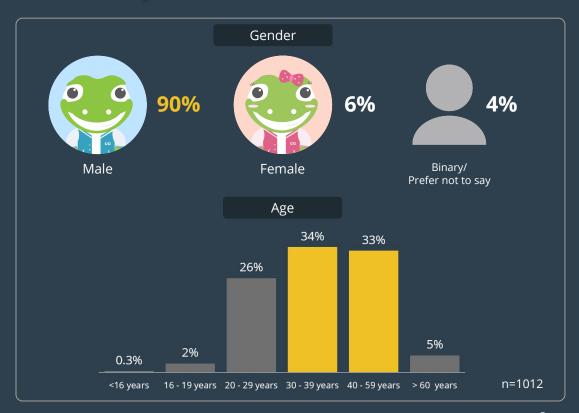


The yield farming trend has taken the industry by storm - most crypto owners have heard of it by September 2020.



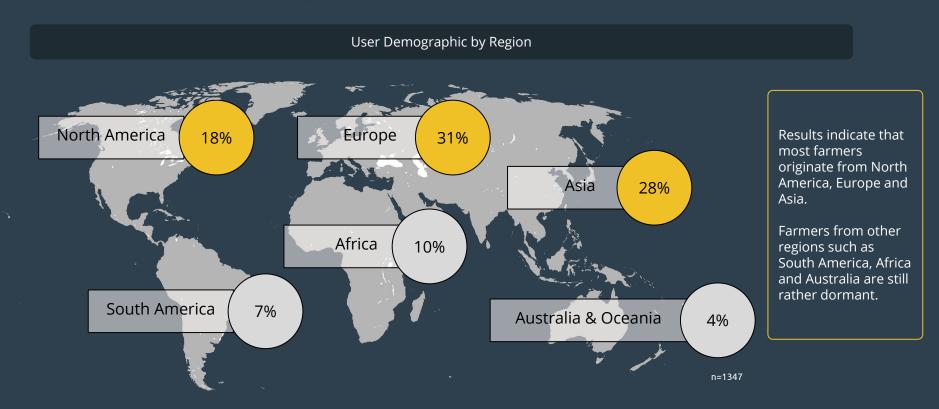
A significant portion of yield farmers are 30-59 years old men







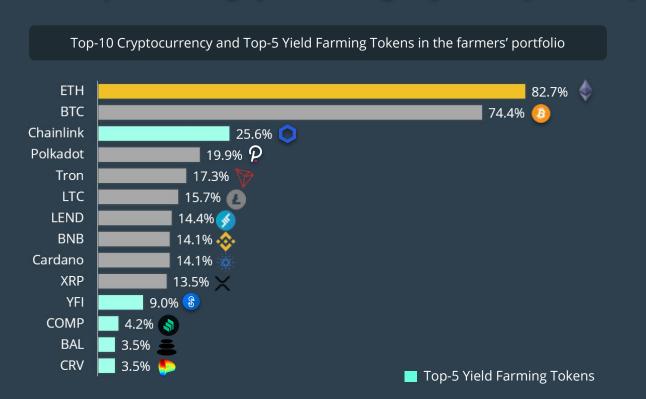
Most farmers are from Europe, Asia, and North America







Assets acquired through yield farming only make up a minor portion of portfolios



Top-5 yield farming token acquisition channel		
	Via farming	Via exchange
COMP	20%	13%
LINK	15%	36%
CRV	14%	9%
P YFI	12%	10%
BAL	12%	9%
	n=312	



Most yield farming protocols offer governance tokens, yet most farmers show a lack of interest in governance

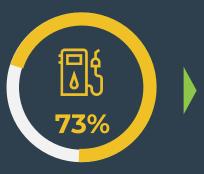


^{*}Question is asked to those who mentioned they owned the following tokens: Compound (COMP), Maker (MKR), Yearn Finance (YFI), and Curve (CRV).



Gas fees take a chunk out of the portfolio before you even start - but do people care?

Willing to pay >\$10 gas per transaction



73% of yield farmers were

willing to spend >\$10 in gas

per transaction - potentially

paying over \$100/day as they

This meant most farmers must

have substantial funds to make

it worthwhile. But is that really

stake/collect funds through

various transactions.

the case?

Capital

\$1,000 Initial



Surprisingly, over 52% of 227 farmers started with **<\$1,000**, meaning they potentially lose up to 10% of their portfolio (in gas costs) before even earning anything.

Zero Leverage



That said, most farmers likely understand the risks as they are not keen on further leveraging their positions with farming on potentially unaudited protocols.

212 respondents did not use any form of leverage. **Positive Return** on Investment



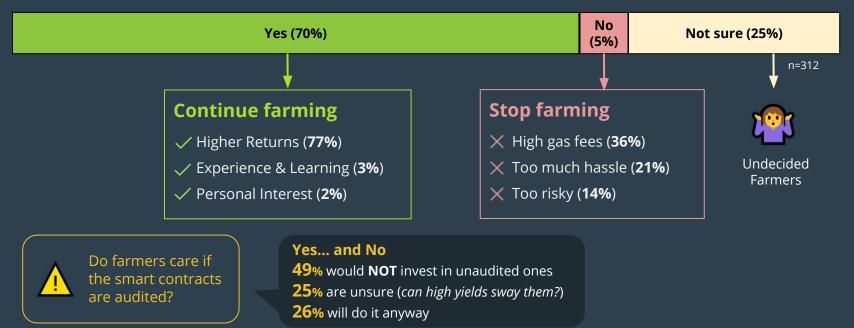
It is mostly a happy tale for now - 290 out of 312 vield farmers reported positive ROIs of at least 500%

Future Prospects of Yield Farmers



High yield is the main attraction and gas fee isn't a huge issue. Farmers are, however, wary of unaudited contracts - indicating cautiousness.

Would you continue to do yield farming & liquidity mining in the next 3 months?



Level of awareness on the associated risks and rewards



Despite general wariness, a large portion of farmers are still unaware of the associated risks!

The farmers think they understand the associated risks...

...yet a large chunk of them do not know the basic risks!



More than half of them (79%) claims to understand the associated risks and rewards to a reasonable extent.





but 40% of yield farmers do not know how to read smart contracts

And 33% of these farmers do not know what is impermanent loss!



What we took out of this:

- Huge risk appetite for high returns Among 312 farmers, 49% of them claimed that they would not invest in unaudited protocols, yet majority (58%) have ploughed in over \$1,000 in capital anyway - a significant sum in many parts of the world.
- Yields > everything else And among them, 40% could not read contracts to verify potential vulnerabilities or scams.
- Uninformed Alarmingly, 33% of those also do not know what impermanent loss is as a liquidity provider, implying that they may be taking more risk than they are aware of.

Summary 🜾 🌾







Only 23% have participated in yield farming and only half of them are still actively yield farming. Majority coming from North America, Europe and Asia.

Farmers are mainly farming to HODL (54%) and to sell (32%). Only a small portion (11%) are interested to govern the protocol.

It is evident as reward tokens are frequently governance tokens, yet 44% of farmers have never voted on proposals before.

Gas fee remains a huge concern because it takes a chunk out of your portfolio before you even start.

High gas fees will price out most retail users, especially those with lower starting capital (< \$1,000).

Majority of the yield farmers (79%) claimed they are aware of the associated risks and rewards.

However, 40% of them do not know how to read smart contracts and 33% never heard of impermanent loss signifying that the space still has ways to go towards maturity.

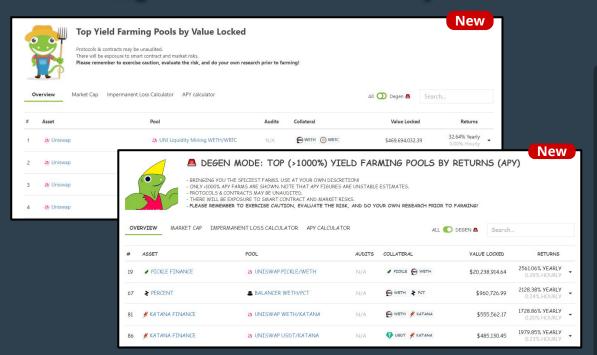


Yield farming is a trend likely to stay on. However, yields will eventually normalize towards lower levels as projects consolidate (less choices to farm) and as funds start flowing in to dilute yields. The capital inflow increased sharply between 20 Aug to 20 Sept where Tether's (USDT) supply increased by \$2.3b, USDC by \$1b, and Wrapped BTC (WBTC) by \$500m.

However, promising projects will continue to pop up over time and provide bursts of good yielding periods to early adopters, so you'll have to be on your toes and stay updated with this fast moving space to catch them!

Hardworking Farmers - We are here to help with our Yield Farming page!





We have **two modes**: (1) Normal mode and (2) Degen Mode.



The difference is that only >1,000% APY farms are shown in Degen mode. Yield farming is extremely risky - please do your own research before farming!

"Created by farmers for farmers"

We understand it can be difficult to keep up with the current yield farming markets and so... we decided to create a page for the yield farming enthusiasts!

On our yield farming page, you can find:

- **APY**
- Value locked
- **Audits**
- **Collateral required**
- **APY** calculator
- Impermanent loss calculator
- Most importantly: where should the hardworking farmer go?

Visit our page here and choose your crops! https://www.coingecko.com/en/yield-farming



